



Angie & Francis Cabauatan

How Lucky food House Started :

When I was a fulltime missionary in Cagayan de Oro Mission year 2006, I got a desire to be an entrepreneur because the family we visited that wealthy rich mostly have business. One of that family is Olongayo family. Honestly not the wealthy life that they have that inspire me to be a businessman but their strong family bonding. Parents can still supervise their children especially sister Olongayo because she is not a fulltime working mother instead a business woman that's why she had her own time. As missionary we preach to the people the importance of family. That family can live forever eternally. And for that to be possible parents especially mother will play a good rule. I know that when I go home I will be a mother and have my own family. So during that time even I'm still in the field I already planned what I want to be when I already have my own family. What are the possible things that can help me to fulfill my calling as a responsible mother and wife that can bring my family in the Lord's presence someday. So I look out to sisters that I think they are a good mother. I observed what ways they are doing for them to do their calling successfully, I made them as my model, and sister Olongayo is one of them and many other more LDS mother from my previous area.

So during my last interview to my mission president before I go home I open up my plan to Elder Meim how can it be possible for me to be a successful business woman. He advise me to enroll at ACE there in Cebu. So when I return home I call Bishop Fantone and ask him how can I join Ace. He send me application form that attach some projects I need to do to be prepare when I'm already in ACE. One of that requirement is conducting research about one of existing business so I did. I make research paper of JJED Company. June 2008 I join ACE batch 40. I enjoy learning there so when I go home I'm excited to execute that I learned. So I process business permit almost one month and start my business September 2008 and name my Business "Luckie Food House" wherein my primary product are LUTONG BAHAY. Our specialty are ginataan food. One of our best seller is BICOL EXPRESS.

As what I learn in ACE starting business is not that easy I started that in 2 weeks our income is just TABLATABLA. I mean BAWI lang. But gladly after 2 weeks my store is already known by costumers so the sales become good. Most of the time after lunch all viand are sold out so we need to cook for dinner. Actually in just one moth I already save money for my tuition fee because I'm a working student as Management student in Joserizal University. But of course like what I learn in ACE business need to undergo in infancy to be able to be successful in adolescence stage. The problem that I encounter is my salesman since I can't monitor them all the time since I am working student. The result is all products are sold out but their remittance or income is very small compare to the first month that I personally manage the store because first month of operation i am at the store

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the whole day since it is vacation. So I think of how I can solve the problem and the solution that I did is asking help from my husband so we decided that he resigned from his work and manage the store. Through helping each other little by little we able to solve the problem. We learn that INVENTORY is important. We also sustain our costumer and we learn that it is really important to follow rules of the thumb like "INTEGRITY FIRST BEFORE PROFIT" because we did not re cooked the leftover food when it is not sold out that day that usually did by our competitors as what our costumer said. Also good site help us because we are in traffic site.

We started 3,700pesos as daily profit but now 4,800 pesos. We also have cooked and 1 sales lady but before we personally sell and at the same time we are the cook. We also able to loan for a car.

Through diligence, hard work and faith we able to sustain for our family needs although the income of the store is not that big. And our income reach 5000-6,300pesos a day since my husband and I help each other running our eatery especially when Francis attended in ACE executive batch 11, 2010.

Because we able to invest costumer and since Luckie food house is successful we able to sold our store easily by this time that we want to move in Masbate City and plan to put a long term business there since we feel that Masbate is the best place for us to settle down.

We are very much grateful for the learnings that we got from ACE it gives us courage to leave independently in a way that we can do our responsibility as parents and do the Lords work here on eathly life.

We're looking forward to be part of your charity to those RM learning business may be not this time but we know that time will come.

Truely Your's

Francis and Angie